

# KANE COUNTY


## DIVISION of TRANSPORTATION

Carl Schoedel, P.E.  
Director of Transportation  
County Engineer

41W011 Burlington Road  
St. Charles, IL 60175  
Phone: (630) 584-1170  
Fax: (630) 584-5265



TO: FILE

FROM: CARL SCHOEDEL 

SUBJECT: LEGISLATIVE REPRESENTATION – RAUCCI & SULLIVAN STRATEGIES, LLC.

DATE: March 1, 2010

I have selected the firm of Raucci & Sullivan Strategies, LLC for legislative representation for the Kane County Division of Transportation. Their services will focus on Transportation issues before the 96<sup>th</sup> Illinois General Assembly.

In making the selection, I have considered this firm's positive performance and satisfactory relationship that developed between the County of Kane and Raucci & Sullivan Strategies over the past several legislative sessions. The negotiated rate is \$2,500 per month, covering the period of February 1, 2010 through November 30, 2010.

Several cost quotations confirm that this rate is reasonable and appropriate for the proposed level of services. For cost comparison:

- Illinois Governmental Consulting Group                      \$3,000 per month
  - This firm represented the Division of Transportation in 2008 and 2009
  
- Illinois Strategies, LLC    \$3,000 per month
  - Minimum fee, depending on level of service and client's needs. This firm represents the Illinois Association of County Engineers and is familiar with transportation issues under consideration by the General Assembly.

**Accordingly, I am directing Division of Transportation staff to establish a purchase order with Raucci & Sullivan Strategies, LLC for a not-to-exceed amount of \$25,000 and a termination date of November 30, 2010.**

**RAUCCI & SULLIVAN STRATEGIES, LLC**

3000 North Sheridan Road - Suite 18C

Chicago, Illinois 60657-5580

Phone (312) 203-2700

Fax (773) 348-3524

E-mail [ilobby30n@aol.com](mailto:ilobby30n@aol.com)

**ANDREW M. RAUCCI**  
Chairman

**DAVE SULLIVAN**  
President

February 1, 2010

Carl Schoedel, P.E.  
Kane County Division of Transportation  
41W011 Burlington Road  
St. Charles, IL 60175

**PURCHASE ORDER #2010-719**

Dear Carl:

Dave and I enjoyed meeting with you, and are desirous of representing your department on issues in the General Assembly.

Please consider this letter as our proposal for provision of legislative representation for you.

Raucci & Sullivan Strategies, LLC would provide representation on state governmental and legislative matters including assistance and coordination of both long term and short term planning of strategy and tactics; provide drafting, analysis and opinions concerning legislation and administrative proposals affecting your department, directly or indirectly; monitoring and tracking of administrative and legislative proposals affecting the County and providing services aimed at procuring funds for County transportation projects, the passage of legislation supported by you and the defeat of legislation opposed by you.. Additionally, we would perform such other functions appropriate and necessary for implementation of the above.

This proposal does not encompass general Kane County issues or Kane County Health Department issues which are being addressed in separate proposals.

You would be provided with reports of the current status of legislation during the legislative session, and would be advised of committee hearings on legislation of interest to you.

It is contemplated that the proper performance of our representation would involve meetings with you and other appropriate officials of the County on an as-needed basis, as well as regular telephonic and email communication. We would also meet with State and legislative officials, agency and legislative staff, and other individuals as necessary for the accomplishment of the goals of our representation.

**RAUCCI & SULLIVAN STRATEGIES, LLC**

Carl Schoedel, P.E.

February 1, 2010

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The term of the contract would be from February 1, 2010 thru November 30, 2010. The annual fee for our services would be \$25,000.00, payable in ten monthly installments of \$2,500.00. There would be no charge for any expenses.

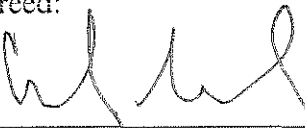
If this proposal is agreeable to you, please sign a copy and return to me.

Dave and I look forward to working with you!

Sincerely yours,

(s) ANDREW M. RAUCCI  
Andrew M. Raucci  
Chairman

Agreed:



For Kane County Division of Transportation

MARCH 1, 2010  
Date

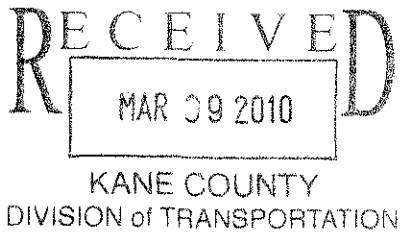
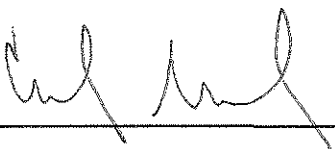
Raucci & Sullivan Strategies, LLC

3000 North Sheridan Road  
Suite 18C  
Chicago, IL 60657-5580

# Invoice

Date	Invoice #
3/1/2010	685

Bill To
Carl Schoedel, P.E. Kane County Department of Transportation 41W011 Burlington Road St. Charles, IL 60175

Description	Amount
Legislative Representation February 2010	2,500.00
	
 3.12.10	
<b>Total</b>	\$2,500.00